

# CORPORATE PRESENTATION

11<sup>th</sup> Credicorp Conference September 2024

































Note: All figures as of Jun24, except the ones marked with (\*), which are as of Dec23.

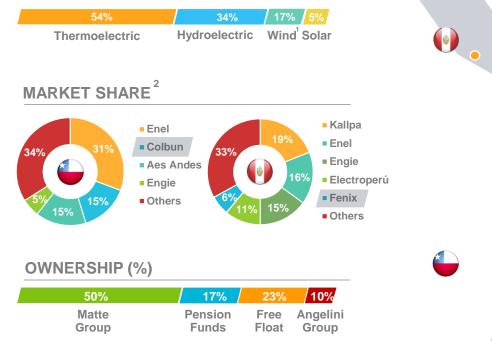
<sup>1</sup> Note: Considers Horizonte Wind Farm, which is under construction.

<sup>2</sup> Note: In terms of generation.

#### INSTALLED CAPACITY (%)

**COLBUNATA GLANCE** 

**ABOUT US** 

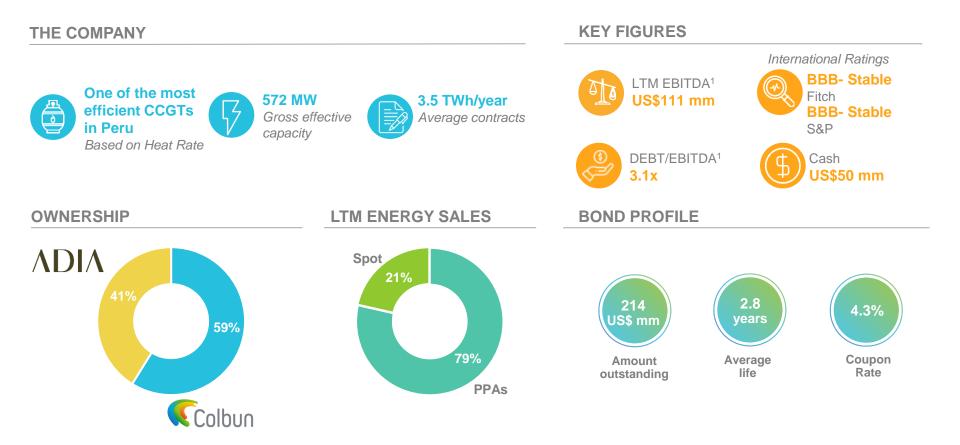












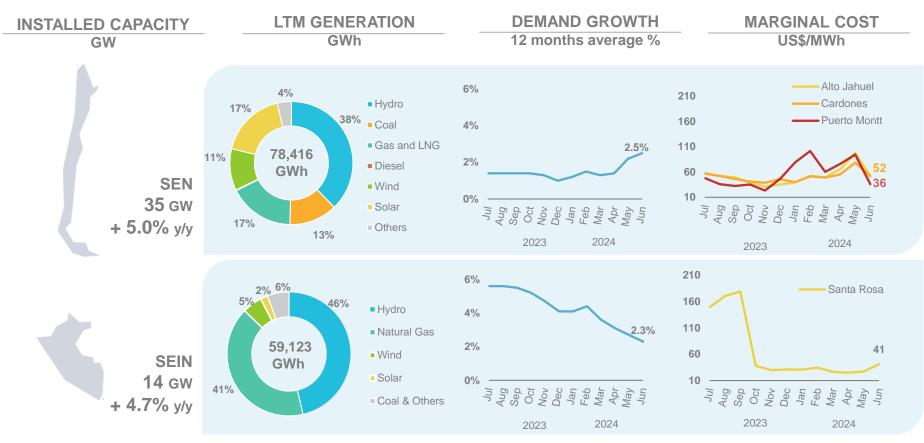






# MARKET CONDITIONS





Note: All figures as of Jun24.

 $igodoldsymbol{\psi}$  For more information regarding the pipeline of projects in Chile and Peru go to Annexes slide 27 and 28.

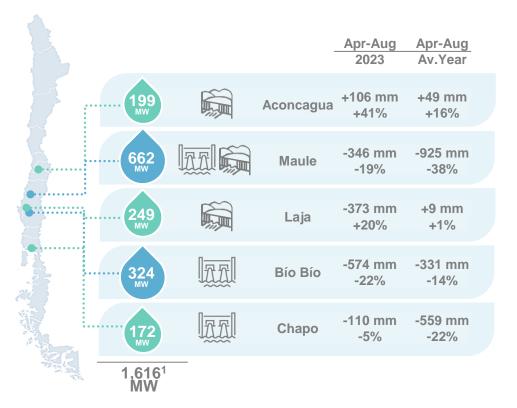
For more information about fossil fuel prices and System's decoupling go to Annexes slide 29 and 30.

For more information about regulations update go to Annexes slide 31.

# MARKET CONDITIONS HYDROLOGICAL CONDITIONS IN CHILE



#### ACCUMULATED RAINFALLS APR-AUG 2024 COMPARISON (mm)



COLBUN RESERVOIR LEVEL (m.a.s.l)

#### HYDROELECTRIC GENERATION (TWh)



Note: All figures as of Aug24.

<sup>1</sup> Also considers Carena hydroelectric plant with an installed capacity of 10 MW.

For more details about Colbun's hydrological conditions go to Annexes slide 32.



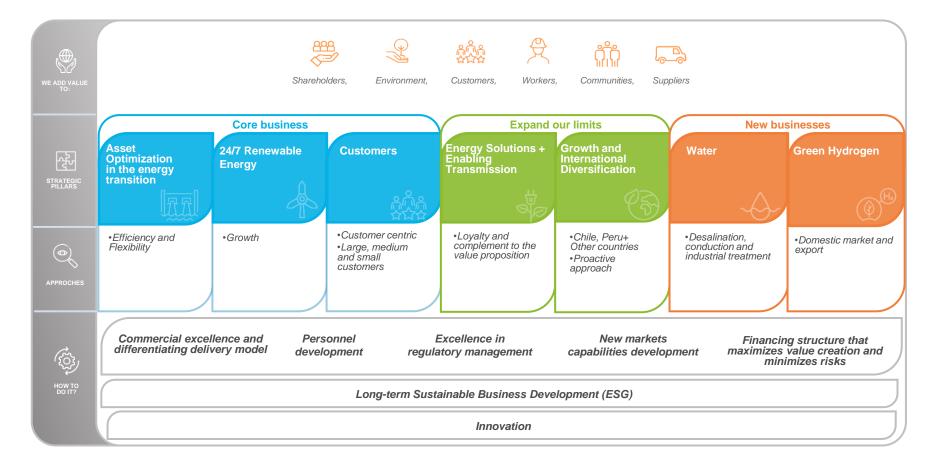




# **STRATEGIC AGENDA & UPDATE** WE TRANSFORM ENERGY, IN BALANCE WITH THE PLANET, TO

BOOST YOUR PROJECTS AND DREAMS

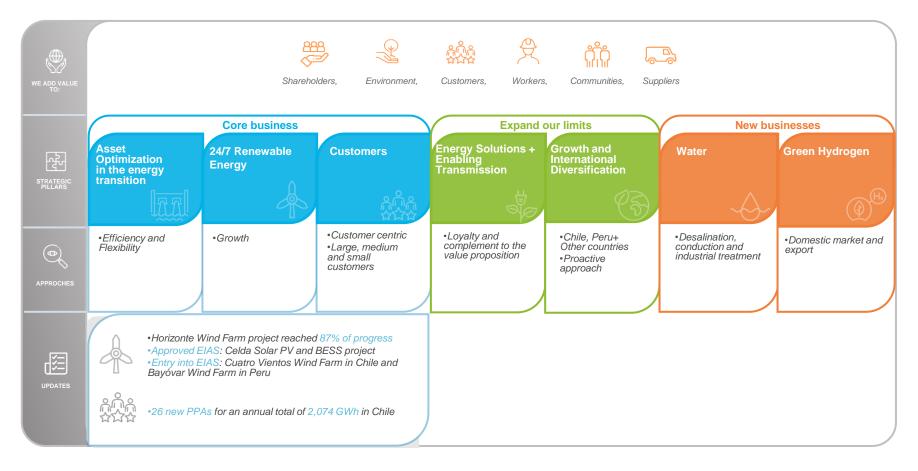




# STRATEGIC AGENDA & UPDATE



#### WE TRANSFORM ENERGY, IN BALANCE WITH THE PLANET, TO BOOST YOUR PROJECTS AND DREAMS



# **STRATEGIC AGENDA & UPDATE** ENHACING OUR CORE BUSINESS



COLBUN'S PPAS BACKED BY ITS OWN LNG (ADP)<sup>1</sup> – firm **GENERATION (TWh)**<sup>2</sup> supply contract For up to 1 combined cycle 11.6 11.9 Gas during the first half of the 10.9 .9 year Coal ■ Wind **Argentine NG – firm** supply contracts Solar For up to 1 combined cycle Hydro until Dec24 Regulated PPAs Unregulated PPAs 2019 2020 2021 2022 2023 2Q24 LTM



#### **FLEXIBLE GAS CONTRACTS**

#### Gas purchases in the spot market

In case of dry conditions

<sup>1</sup> Note: Annual Delivery Program (ADP). <sup>2</sup> Note: Considers energy purchases from third parties.

# STRATEGIC AGENDA & UPDATE COMMERCIAL STRATEGY IN CHILE & PERU





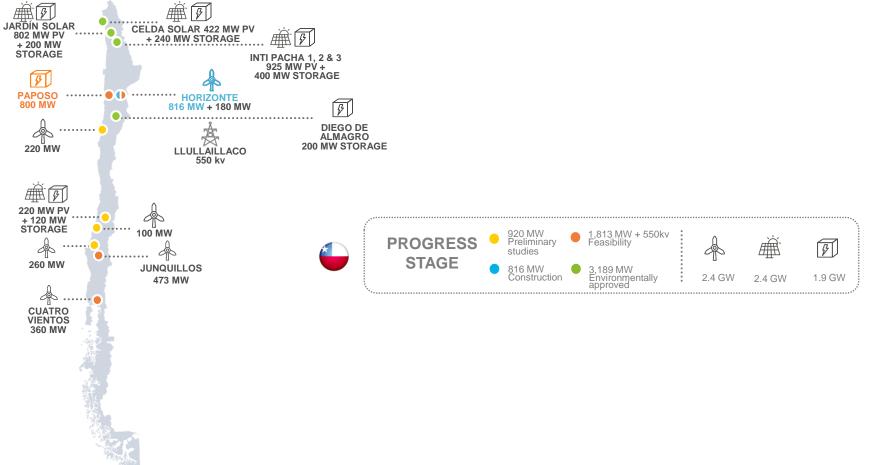
Note: All figures as of Jun24.

<sup>1</sup> Industries participation in terms of physical sales. Figures doesn't consider ILAP PPAs.

<sup>2</sup>Average per year. Calculation based on contracted MW and average Load Factors (Unregulated: [30-75]%; Regulated: [30-70]%)

## STRATEGIC AGENDA & UPDATE PIPELINE OF PROJECTS IN CHILE





Note: Figures considers maximum installed capacity approved for each project as of Jun24.
 For more details regarding each project go to Annexes slides 41 to 46.

### STRATEGIC AGENDA & UPDATE HORIZONTE WIND FARM



2Q24

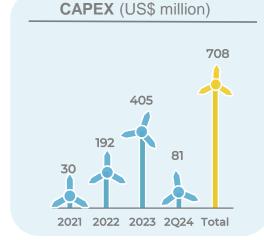
#### 87% total progress



#### 94 turbines reached mechanical completion Out of 140 each with 5.83 MW of installed capacity

**33 turbines energized** Added 21 GWh of energy to the National Electrical System



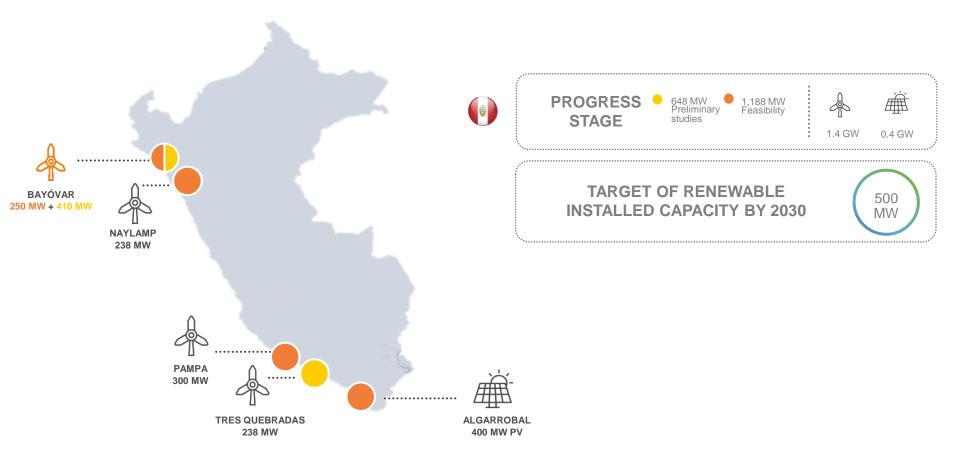




#### 1Q25 — Estimated commissioning

STRATEGIC AGENDA UPDATE PIPELINE OF PROJECTS IN PERU





# **STRATEGIC AGENDA & UPDATE** WE TRANSFORM ENERGY, IN BALANCE WITH THE PLANET, TO

BOOST YOUR PROJECTS AND DREAMS



#### æ 労 ÂÃÔ. ( )Shareholders. Environment. Customers Workers Communities. Suppliers **Expand our limits Core business** New businesses Energy Solutions + Enabling Asset Growth and 24/7 Renewable Customers Water Green Hydrogen 군 Optimization International Energy in the energy Transmission Diversification transition Customer centric Loyalty and Efficiency and •Chile, Peru+ Desalination, Growth •Domestic market and complement to the Flexibility ·Large, medium Other countries conduction and export value proposition and small industrial treatment Proactive customers approach •15 new energy solutions dži – associated to our clients •ILAP adquisition for Totoral and San Juan Wind Farms

## **STRATEGIC AGENDA & UPDATE** ILAPADQUISITION





<sup>1</sup> Note: Considers San Juan (193 MW) and Totoral (42 MW) wind farms.

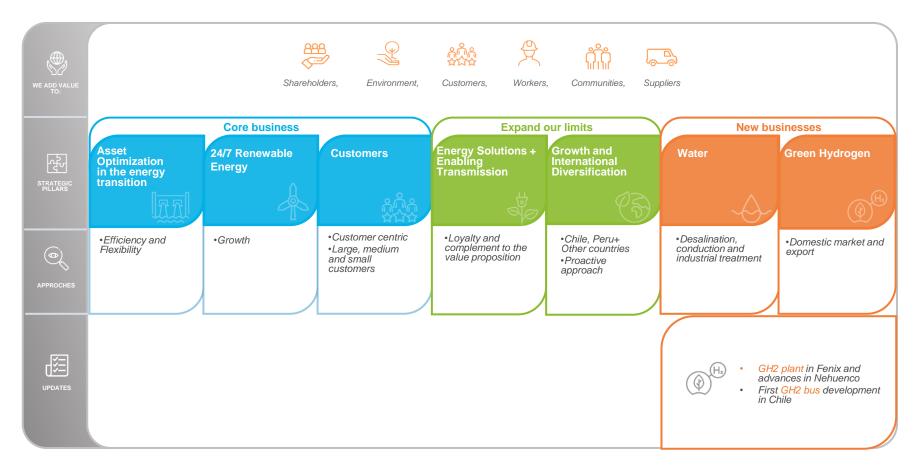
<sup>2</sup> Note: May experience variations due to the application of the adjustments stipulated in the contract, which are customary for this type of transactions.

For more information about ILAP adquisition go to Annexes slide 36

# **STRATEGIC AGENDA UPDATE**

#### WE TRANSFORM ENERGY, IN BALANCE WITH THE PLANET, TO BOOST YOUR PROJECTS AND DREAMS

















Note: All figures as of Jun24.

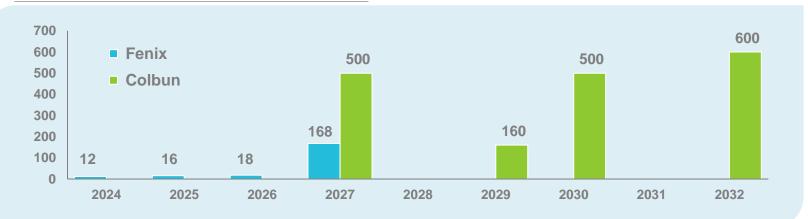
<sup>1</sup>Note: US\$197 mm distributed charged to 2023's net income.

For more details on the financial figures go to Annexes slides 39 and 40.





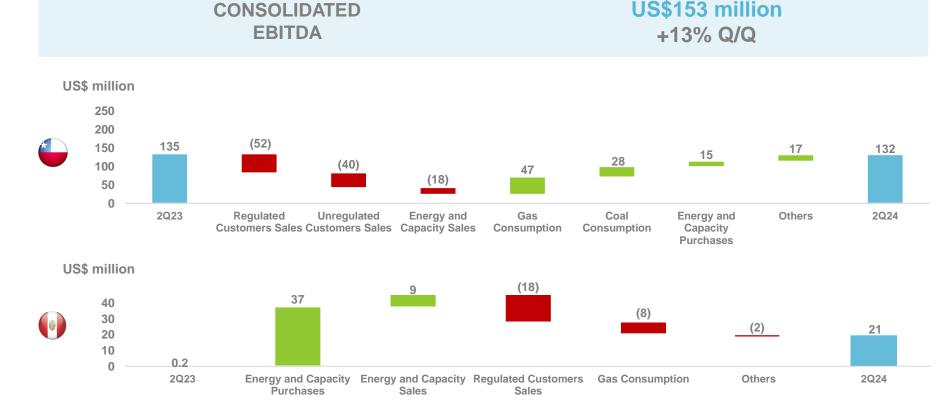
#### AMORTIZATION STRUCTURE (US\$ million)



#### FINANCIAL DEBT PROFILE

US\$1,974 mm	4 bonds and 1 bank loan	3.8% Interest Rate average
<ul> <li>US\$1,760 million</li> <li>US\$214 million</li> </ul>	100% USD 92% Fixed rate	5.4 years average life

Note: All figures as of Jun24.



# **KEY FINANCIAL FIGURES** EBITDA COMPARISON



# **DISCLAIMER & CONTACT INFORMATION**



- ✓ This document provides information about Colbun S.A. In no case this document constitutes a comprehensive analysis of the financial, production and sales situation of the company
- ✓ To evaluate whether to purchase or sell securities of the company, the investor must conduct its own independent analysis
- ✓ This presentation may contain forward-looking statements concerning Colbun's future performance and should be considered as good faith estimates by Colbun S.A
- ✓ In compliance with the applicable rules, Colbun S.A. publishes on its Web Site (www.colbun.cl) and sends the financial statements of the Company and its corresponding notes to the Comisión para el Mercado Financiero, those documents should be read as a complement to this presentation

#### INVESTOR RELATIONS TEAM CONTACT





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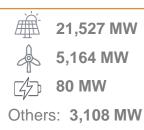


### MARKET CONDITIONS CHILE'S PROJECTS UNDER CONSTRUCTION OR UNDER ENVIRONMENTAL STUDIES ASSESSMENT





North Zone (Arica to Maitencillo)



Central Zone (Maitencillo to Curicó)

Others: 2,858 MW

South Zone (Curicó to Puerto Montt)

 Austral Zone (Puerto Montt to the South)



Others: 82 MW



## MARKET CONDITIONS PERU'S PROJECTS UNDER CONSTRUCTION OR UNDER ENVIRONMENTAL STUDIES ASSESSMENT



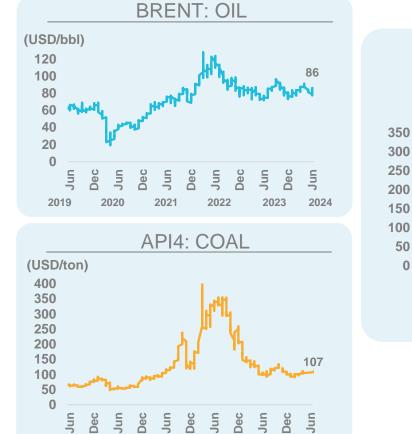


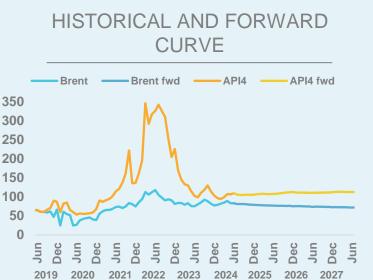


TOTAL: 17,704 MW

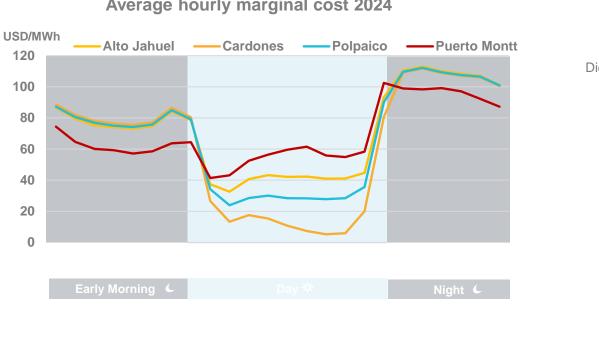
# MARKET CONDITIONS FOSSIL FUELS







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Colbun's power injection and

withdrawal by zone

Temuco ..... Ciruelos .....

Puerto Montt



# CONGESTED TRANSMISSION INFRASTRUCTURE

#### Average hourly marginal cost 2024

### **MARKET CONDITIONS** SYSTEM'S DECOUPLING



Surplus

Deficit

Balanced

# **MARKET CONDITIONS REGULATIONS UPDATE**



#### **New Electricity Bill**

Lower than 350 kWh/month Higher than 350 kWh/month 7 17 1S24: + IPC 1S24: + IPC 2S24: + IPC + Energy Costs + Transmission Costs 2S24: + IPC + Energy Costs + Transmission Costs +  $July + Distribution Costs + MCP^{1}$ Julv Distribution Costs 2S24: + IPC + Energy Costs + Transmission Costs Oct + Distribution Costs + MCP<sup>1</sup> 2S24: + IPC + Energy Costs + Transmission Costs + Distribution Costs Oct 1S25: + IPC + Energy Costs + Transmission Costs + Jan Distribution Costs + MCP<sup>1</sup> ດໍີດໍ Improvement of the SEC<sup>3</sup> Powers Increasing the Electric Subsidy **Reducing Electricity** Coverage and tenor Tariffs

Households within the 40% most vulnerable<sup>2</sup> and those with electrodependent individuals

#### Financing:

- ✓ Temporary increase on the Carbon Emissions Tax
- ✓ Net VAT collection driven by rate increase
- Charge on energy withdrawals
   Additional fiscal contribution from fines
- imposed by the SEC<sup>3</sup>

#### For SMEs<sup>4</sup> and Rural Sanitary Services

Enable consumer associations to initiate procedures for the revision of regulated supply contract prices



Ability to propose action and compliance plans

Increase fines amount

Raise the amount of automatic compensations for unauthorized interruptions

<sup>1</sup> MCP: Mechanism of Client's Protection.

<sup>2</sup> Note: According to the Social Household Registry.

<sup>3</sup> SEC: Superintendency of Electricity and Fuels.

<sup>4</sup> SMEs: Small and Medium Enterprises.



GOALS

### COLBUN RESERVOIR LEVEL AND ACCUMULATED ENERGY (m.a.s.I & GWh)

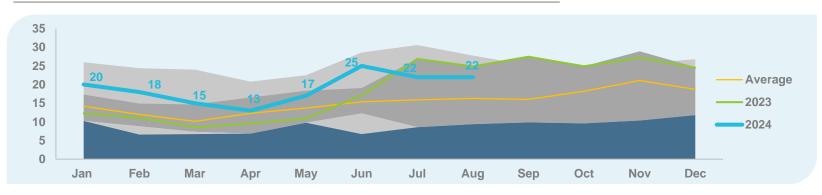


MARKET CONDITIONS

**OUR HYDROLOGICAL CONDITIONS 2024** 



#### HISTORICAL COLBUN S.A HYDRO GENERATION (GWh/day)









**Members** 





<sup>1</sup> Note: Supervisory Control And Data Acquisition (SCADA) System that allows to obtain and teleoperate all the generation plants data.

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<sup>2</sup> Generation Control Center (GCC).

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# STRATEGIC AGENDA & UPDATE INTERNATIONAL INVESTMENT THESIS



Incorporating new geographies would allow Colbun to expand its growth potential and diversify its portfolio



SCALE

The electricity industry is a business that requires scale to deliver efficiencies in:

- ✓ Development
- ✓ Construction
- ✓ Operation
- ✓ Generation assets commercialization



#### DIVERSIFICATION

New geographies would allow to diversify certain systemic risks in the countries where Colbun currently operates:

- ✓ Political
- ✓ Regulatory
- ✓ Socio-environmental
- ✓ Demand stagnation
- ✓ Hydrological
- ✓ Among others



#### **SELECTION CRITERIA**

- ✓ Regulatory framework
- ✓ Political stability
- ✓ Investor protection
- ✓ Market experience
- ✓ Potential opportunities

## **STRATEGIC AGENDA & UPDATE** ILAP ADQUISITION



SAN JUAN	
Installed Capacity	193.2 MW
Historic Annual Generation	518 GWh
Location	III Region, Freirina
COD	Mar-2017
	<u>.</u>

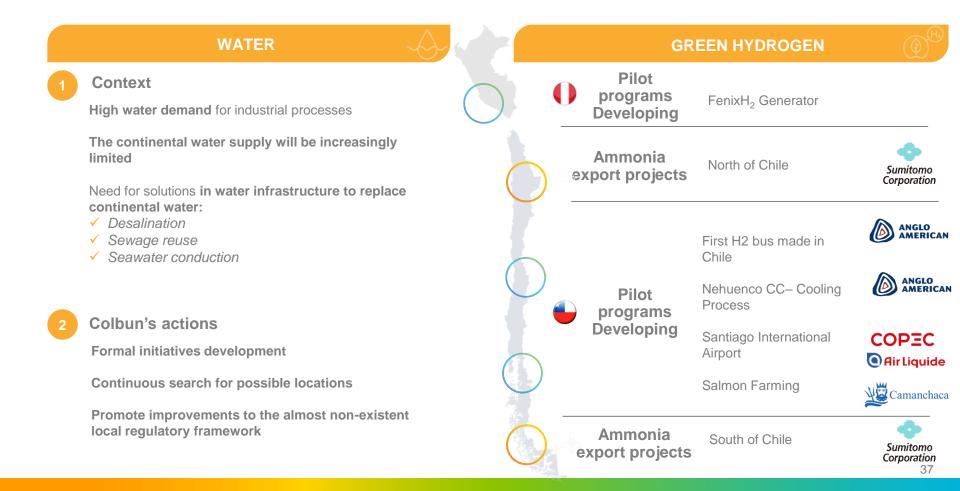
# 🔈 ) TOTORAL

Installed Capacity	46 MW
Historic Annual Generation	78 GWh
Location	IV Region, Canela
COD	Jan-2010
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,



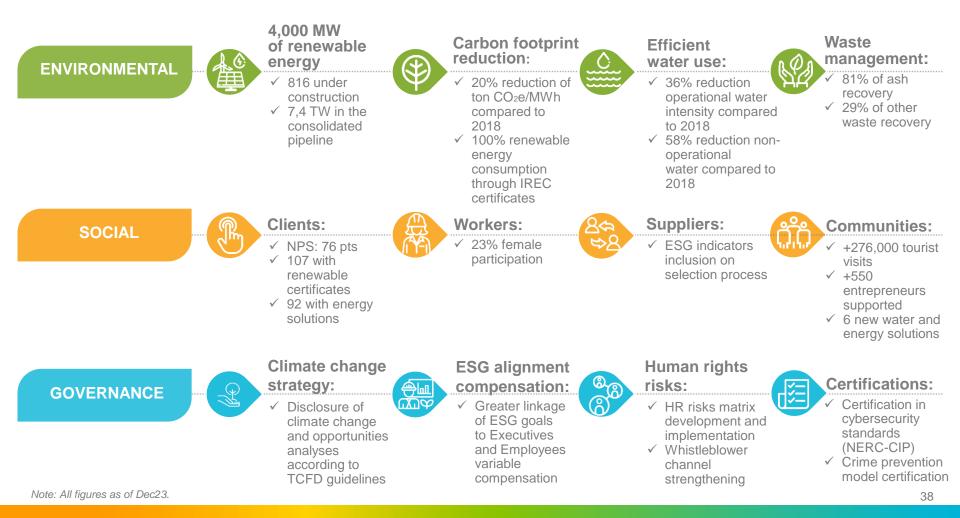
# **STRATEGIC AGENDA & UPDATE** INTERNATIONAL INVESTMENT THESIS





### **STRATEGIC AGENDA & UPDATE** MILESTONES





# KEY FINANCIAL FIGURES





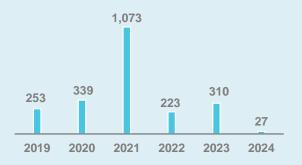
#### 3. DEBT & NET DEBT (US\$ million)



# KEY FINANCIAL FIGURES







2. CAPEX (US\$ million) 522 342 113 2020 2021 2022 2023 2Q24 LTM

4. DEBT/EBITDA & NET DEBT/EBITDA (x)









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# Diego de Almagro BESS

45

Storage System	200 MW x 5 hours
Land surface	4 ha
Connection point	S/S Illapa 220 kV (2.6 km)
Env. Impact Study	Approved

Location: Atacama Region 



Jardín Solar		Location: Tarapacá Region
Maximum estimated capacity	802 MW	
Estimated capacity factor	35%	
Maximum estimated net annual generation	2,460 GWh	
Storage System	200 MW x 5 hours	
Land surface	1,000 ha	
Connection point	S/E Nueva Pozo Almonte 220 kV	
Env. Impact Study	Approved	

Note: All figures as of Jun24.

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INDICATO

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	) Intipacha
K S	
0	Maximum estimated capacity
AT	Estimated capacity factor
0	Maximum estimated net annual generation
	Storage System
Ζ	Land surface
≻	Connection point
Т	Env. Impact Study

925 MW 35% 2,836 GWh 400 MW x 5 hours 736 ha SE Crucero 220 kV Approved

Location: Antofagasta Region





# Junquillos

<b>0</b> <b>R</b>	Maximum estimated capacity	473 MW
F		30%
C	Maximum estimated net annual generation	1,243 GWh
D	Land surface	6,200 ha
Ζ	Connection point	S/E Mulchén 220 kV (Colbun)
$\succ$	Env. Impact Study	Under environmental assesment
Т		

Location: Bio-Bío Region

S



# Colbun

# ) Cuatro Vientos

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5	Maximum estimated capacity	360 MW
~	Estimated capacity factor	25%
5	Maximum estimated net annual generation	800 GWh
	Land surface	5,200 ha
	Connection point	S/E Tineo 220 kV
	Env. Impact Study	Under environmental assesment

Location: Los Lagos Region

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