## SColbun

## CORPORATE PRESENTATION

Banchile Breakfast - August 2023

## LATEST RELEVANT TOPICS

## Rainy front June 2023

COLBÚN RESERVOIR LEVEL AND ACCUMULATED ENERGY (m.a.s.I \& GWh)



HISTORICAL COLBÚN S.A HYDRO GENERATION (GWh/day)


## LATEST RELEVANT TOPICS

## $\sqrt{C}$ Colbun

## Rainy front June 2023




## LATEST RELEVANT TOPICS

## Nehuenco 1 filter area fire

## MAIN SCOPE

$\checkmark$ On August 4th, a fire on U1 Nehuenco Complex's gas turbine filter area was declared
$\checkmark$ No people injured
$\checkmark$ Nehuenco 1 is carrying out its major maintenance until the end of September. It was not operating at the time of the incident
$\checkmark$ The causes and impact of the accident are being investigated
$\checkmark$ Nehuenco U2 and U3 were not affected

## IMPACT

$\checkmark$ Commissioning date still being estimated
$\checkmark$ Spare parts available
$\checkmark$ Insurance coverage applicable


## ABOUT US

1 INSTALLED CAPACITY (\%)


2 MARKET SHARE ${ }^{1}$
(3) OWNERSHIP (\%)



## KEY FINANCIAL FIGURES



EBITDA 2Q23 LTM
US\$792 mm
US\$708 mm@ US\$84 mm 2 Q23 US\$134 mm US\$0.2 mm


CASH
US\$950 mm


CAPEX 2Q23 LTM
US\$449mm 2 Q23 US\$269 mm


DIVIDEND POLICY
50\%

1.5 x


INTERNATIONAL RATINGS
Baa2 BBB+ BBB
Moody's Fitch S\&P

## MARKET CONDITIONS

Markets Update


## EBITDA 2Q22-2Q23 VARIATION (uss million)



PHYSICAL SALES \& AV. PRICES (EWh \& USD/MWh)


## LAST QUARTER RESULTS

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$\sqrt{C}$ Colbun
EBITDA 12\% lower than 2 Q22

## EBITDA 2Q22-2Q23 VARIATION (Uss million)



PHYSICAL SALES \& AV. PRICES ( (GWh \& UsD/MWh)


## GENERATION \& AV. COST ( (GWh \& USD/MWh)



## LAST QUARTER RESULTS

2023 Fenix Major Maintenance

## MAIN SCOPE

$\checkmark$ Major inspection in all turbines and M.A.G.I.C inspections of electrical generators
$\checkmark$ Maintenance of Gas Turbine and Steam Turbine auxiliaries

## DURATION

$\checkmark \quad$ Originally scheduled for 45 days, from March $2^{\text {th }}$ to May $12^{\text {th }}$
$\checkmark$ Delays in testing and evaluation of critical equipment carried out by the supplier extended the plant's maintenance by an additional 26 days

## IMPACT

$\checkmark$ This delay had a negative impact of US\$22 MM in Fenix results in 2 Q23

## MARKET CONDITIONS

Regulatory framework


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Regulatory framework

Initial Agenda for
"Second half" Regulatory Agenda
Decarbonization process


Aims to accelerate coal-fired facilities phasing out.
Ministry of Energy presented a series of measures to improve the current state of the national electrical system.

Seeks to promote a national market and the development of a green hydrogen industry.

Aims to achieve enabling conditions in the power industry in order to be a carbon neutral country by 2050 and boost the country's local economies.

MEDIUM
478


## PIPELINE OF PROJECTS

Attractive portfolio of growth options



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Estimated commissioning year

59\% total progress $\ominus$
2 Horizonte


CAPEX (US\$ million)



85\% progress
Construction of internal roads, platforms and foundations.

65\% progress
Substations, transmission lines and medium voltage network.
$\checkmark$ This document provides information about Colbun S.A. In no case this document constitutes a comprehensive analysis of the financial, production and sales situation of the company.
$\checkmark$ To evaluate whether to purchase or sell securities of the company, the investor must conduct its own independent analusis.
$\checkmark$ This presentation may contain forward-looking statements concerning Colbun's future performance and should be considered as good faith estimates by Colbun S.A.
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## INVESTOR RELATIONS TEAM CONTACT



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## SColbun

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## ABOUT US

## Board of Director's highlights



[^0]

1. EBITDA \& EBITDA MG (US\$ million \& \%)

2. DEBT \& NET DEBT (US\$ million)*

3. NET INCOME (US\$ million)

4. DEBT/EBITDA \& NET DEBT/EBITDA (x)*

[^1]
## KEY FINANCIAL FIGURES

## Overview



[^2]
## DEBT STRUCTURE SNAPSHOT

## Prudent financial management

AMORTIZATION STRUCTURE (USs million)


## FINANCIAL DEBT PROFILE

US\$2,000 (*) mm
US $\$ 1,760$ million

- US $\$ 240$ million

4 bonds and 1 bank loan 100\% USD $\quad 92 \%$ Fixed rate
3.8\% Interest Rate average 6.8 years average life

# MARKET CONDITIONS 

Chile's projects under construction or under environmental studies assessment


## MARKET CONDITIONS

Perú's projects under construction or under environmental studlies assessment

## MARKET CONDITIONS

Fossil fuel prices


## MARKET CONDITIONS

Hourly average marginal cost Jun22-Jul23 (LTM)



## COMMERCIAL STRATEGY

## Enhancing our core business

## 1 LEVEL OF COMMITMENT BACKED BY GENERATION

Our PPAs are backed by an optimum balance of cost-efficient generation

Cost structure adequately reflected in pricing and asset management


## 2 SEGMENTATION BY INDUSTRY ${ }^{1}$



## 3 PPA's AVERAGE LIFE



## COMMERCIAL STRATEGY

Expanding our limits with B2B energy solutions


Building's energy
Energy Monitoring \& Controlling Services

Energy Services are part
2
of our value proposal


Utility Bill Management

Implementation and
Operation of Energy
Management Systems

## COMMERCIAL STRATEGY

## Upcoming auctions

Details of previous bids for regulated customers
(GWh \& US\$/MWh)


Unregulated clients demand 2023-2030
(TWh)


Between 2023 and 2030, 38 TWh of energy from unregulated clients will be needed to contract

## MARKET CONDITIONS <br> REVS promotion



## COLBÚN PROPOSAL

Establish goals in line with Chile's commitment

$$
\begin{aligned}
& 2030=80 \% \text { renewable } \\
& 2040=90 \% \text { renewable } \\
& 2050=100 \% \text { renewable }
\end{aligned}
$$

Definition of renewable energy: eliminate concept of non-conventional energy
(2) Include hydroelectric technology

Increase percentage to 80\% by 2030 and review goals by 2026
(4) Eliminate hourly block quotas

## MARKET CONDITIONS

## Price stabilization mechanism



## PEC 1

- US\$1,350 million limit reached in February 2022
- US\$ 126 million receivables sold during 2022
- US\$ 19 million of receivables sold on 2023, associated to the last decree


## PEC 2

- US\$1,800 millions limit
- US\$35 million of exceeds confirmed and request for payment to the Ministry
- US\$ 52 million PEC2 accumulated until June23


## MARKET CONDITIONS

New Rules for Regulated Auctions


## INTRODUCING THREE GEOGRAPHICAL ZONES

- Zone 1: Parinacota-Maitencillo
- Zone 2: Nogales.Rapel
- Zone 3: Curicó-South


## SYSTEM COST PAST-THROUGH TO CLIENTS

- Gencos will be allowed to pass on the systemic cost into the contracts
- Systemic cost that are not capture by spot price to the client


## INCREASED PPA LENGHT

- Increase to 20 years from the current 15 years


## ENERGY STORAGE BILD MORE COMPETITIVE

- Adjusted downwards by US\$0,15/MWh for every GWh offered in each block


## MARKET CONDITIONS

"Second half" regulatory agenda


## STORAGE PROMOTION

- C\&O Regulation
- Promotion in strategic S/S
- Environmental assessment technical guide


## OPERATION FLEXIBILITY

- Technical minimums review and adjustments
- Modernization of the power system operation


## SUPPLIER RISK MITIGATION

- Green tax compensation adjustment
- Supply auctions modernization


## POLITICAL, REGULATORY AND URGENT ACTIONS

- Energy Transition Bill
- Decarbonization Plan
- Urgent Works Open Season


## PIPELINE OF PROJECTS

Attractive portfolio of growth options
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Location:
Atacama Region

## PIPELINE OF PROJECTS

Attractive portfolio of growth options


Location: Antofagasta Region

## PIPELINE OF PROJECTS

Attractive portfolio of growth options


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Attractive portfolio of growth options

Jardín Solar

| Estimated capacity | 537 MW |
| :--- | :--- |
| Net annual generation | $1,500 \mathrm{GWh}$ |
| Estimated capacity factor | $35 \%$ |
| Land surface | 1,000 ha |
| Connection point | S/E Nueva Pozo Almonte 220 kV |
| Env. Impact Study | Approved |
| Estimated COD | Waiting for commercial opportunity |

## PIPELINE OF PROJECTS

Attractive portfolio of growth options

Junquillos

|  | Estimated capacity | 360 MW |
| :--- | :--- | :--- |
|  | Net annual generation | $1,946 \mathrm{GWh}$ |
|  | Estimated capacity factor | $30 \%$ |
| Land surface | 6,200 ha |  |
|  | Env. Impact Study | S/E Mulchén 220 kV (Colbún) |
| Estimated COD | Under environmental assesment |  |

## PIPELINE OF PROJECTS

Attractive portfolio of growth options

## SUSTAINABILITY

## Our ESG goals and highlights




## ABOUT US

Our Strategy


ENERGY SOLUTIONS TX ENABLING

NEW BUSINESSES OPPORTUNITIES


Now CORE BUSINESS

GROWTH AND INT. DIVERSIFICATION

GREEN $\mathrm{H}_{2}$

## INTERNATIONAL INVESTMENT THESIS

Incorporating new geographies would allow Colbún to expand its growth potential and diversify its portfolio.

## SCALE

The electricity industry is a business that requires scale to deliver efficiencies in:
$\checkmark$ Development
$\checkmark$ Construction
$\checkmark$ Operation
$\checkmark$ Generation assets commercialization

## DIVERSIFICATION

New geographies would make it possible to diversify certain systematic risks in the countries where Colbún currently operates:
$\checkmark$ Political
$\checkmark$ Regulatory
$\checkmark$ Socio-environmental
$\checkmark$ Demand stagnation
$\checkmark$ Hydrological
$\checkmark$ Among others

## NEW BUSINESSES OPPORTUNITIES

Infrastructure developments with high energy component


## GREEN H2

- Local market

Pilot program developing
$\checkmark$ Airport Hub
$\checkmark$ Nehuenco Project

- International market Joint Venture Export Projects $\checkmark$ Sumitomo MOU


## NEW BUSINESSES OPPORTUNITIES





[^0]:    1. Out of 9 directors
[^1]:    Note: All figures as of Jun23
    (*) Financial leases are included from 2019 onwards. (**) Under rewiew

[^2]:    Note: All figures as of Jun23

